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February 15, 2008

Pearson Safety Services
31L Bowling Drive
Jackson, TN 38305

Attn: Donna P. Chadwick, CSP

Dear Donna,

This letter is to commend you for the exceptional safety services you have provided for Armstrong Hardwood Flooring. Your staff has provided our company with quality care, professional services, and well thought out procedures to enhance our safety program.

Since working with Pearson Safety Services, Armstrong has seen a significant reduction in recordable accidents. In fact, the accidents are being reduced just as you stated would happen once the program was managed by your risk managers.

We appreciate the efforts by your staff, the training, and the willingness to be available when you are needed yet the efforts to control costs.

Please use our success story with other plants and firms as you proceed to help others with this much needed safety service. Please have others contact me for a reference if needed and we look forward to working with Pearson Safety Services in future endeavors.

Sincerely,

M. Brent Hayman
Plant Manager
Office: 731-422-7730
Email: mbhayman@armstrong.com